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1971 ANNUAL REPORT

The  
Evansville  
Association  
for the  
Blind

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## A MESSAGE FROM THE PRESIDENT



This year's business resulted in \$694,000 in revenue from products and services -- a significant change, indeed, from 1963's \$229,000. Nine years ago, when I became affiliated with the Association, we operated a workshop with employment of 57 people. But, we offered few services beyond sheltered employment.

Financial strength and fiscal responsibility were major goals of the past that have been substantially achieved. Important rehabilitation services have been added to benefit the total lives of our clients. First came counseling, orientation and mobility, work evaluation and adjustment, then daily living skills, recreation, and college preparatory training. The quest for excellent in services has been maximized by our being one of 33 agencies to be accredited by the National Accreditation Council. This must not be the end of the quest, however, for there is still much to do towards the rehabilitation of people.

*Charles W. Jarrett*  
President



A MESSAGE  
FROM  
THE  
EXECUTIVE  
DIRECTOR



# help and hope instead of pity



"The secret behind this program is that everyone cares. I have never been in a program where I have felt the deep concern and personal unselfishness of so many." This expression by a blind college student attending the 1971 summer session at the University of Evansville is the highest compliment that could be paid the rehabilitation program of the Evansville Association For The Blind and its professional staff. Dedication and general concern on the part of the members of the Board of Directors, staff, volunteers, and friends remains the bedrock of the Association.

The Association is many things to the handicapped citizens of the Tri-State area. This year's annual report speaks about the accomplishments in meeting the needs of some individuals, but always we are aware that others remain to be served. The achieving of dignity and satisfaction as a contributing member of society is the core reason for our existence.

Since opening its doors more than 48 years ago, considerable change has evolved within the Evansville Association For The Blind. Originally founded in 1923 to serve only the blind, the Association has since extended its rehabilitation services to anyone faced with a physical, mental or emotional handicap. In 1971, for instance, the Association dealt with 64 clients, of whom 32 had disabilities other than visual. Many of the clients served by the Association are multiply handicapped -- by blindness, mental retardation, speech and hearing impairments, and cardiovascular, neurological and orthopedic defects.

In all cases, each client is counseled and evaluated to determine not his disability but rather those positive elements which the Association might effectively develop.

The blind are taught communication skills, that is, braille, typing, and handwriting. Those without sight learn orientation and mobility by using the long cane, and are taught to deal with daily living situations such as cooking, housework, and personal grooming.

Those who might otherwise be unemployed are given the opportunity to work for factory wages in the Association's sheltered workshop. One hundred sixty-two people were at work in the shop area last year, generating more than \$477,000 worth of workshop productivity.

In addition, the Association continually strives to bring the handicapped into meaningful contact with the community. This past summer, for example, 30 visually handicapped students attended classes at the University of Evansville, collectively compiling an astonishing academic record.

When dealing with intangible values, however, such as pride, confidence, and independence, it is often difficult to measure success. But one indication of the effectiveness of the rehabilitation services is that the Association was recently accredited by the National Accreditation Council for Agencies Serving the Blind and Visually Handicapped, Inc. The Evansville Association is one of the first Midwest agencies to receive accreditation.

*Frank E. Kern*  
Frank E. Kern  
Executive Director

## BOARD OF DIRECTORS

## REHABILITATION CLIENT SERVICES

## VOLUNTEER PROGRAM

**President**  
Charles W. Jarrett

**President Elect**  
Harry W. Repphan, Jr.

**Vice Presidents**  
Margaret Emrich  
Mrs. Charles Gregory, Jr.  
Elvin H. Hewins  
Gene McConnell  
Allen W. Moorman  
Paul Posthauer

**Secretary**  
Mrs. Jean Kleindorfer

**Treasurer**  
Robert P. Plummer

**Directors**  
Mrs. James R. Fleming  
Charles W. Goldman  
Robert B. Henkle  
Loren D. Herrli  
C. Richard Johnson  
Richard H. Merrick  
Fred Myers  
Louis H. Nussmeier  
Mrs. Glen B. Ranney, Jr.  
Talmadge Vick

**Honorary Members**  
James W. Lilly  
Hilda Lohse

**Medical Consultant**  
Kenneth J. Rudolph, M.D.

The Lighthouse Guild was responsible for conducting the annual Christmas Party and summer picnic with more than 175 guests at each function. The Sunshine Club's monthly meetings of blind ladies is another activity of the Guild. Fifteen baskets were prepared at Thanksgiving for distribution to needy families. Volunteers contributed 273 hours in the Rehabilitation Department assisting in the area of communication skills, personal management and homemaking.

## HOW YOU CAN HELP

If you would like to help, you can:

- Explore the ways in which your business can use the services of the Workshop of the EAB.
- Tell blind or handicapped friends and acquaintances about the many services of the EAB.
- Volunteer your time and energy to help the EAB help blind people.
- Honor a friend or relative by making a financial contribution to the EAB.

Further information may be obtained by contacting Frank E. Kern, Executive Director.

Accredited Member  


National Accreditation Council  


Referral to Other Agencies

United Fund  
of Southwestern  
Indiana, Inc.

Placement



Recreation (14 Events)

Recreation (14 Events)

Home Visits

Home Visits

Work Adjustment

Work Adjustment

Case Service

Case Service

Orientation and Mobility

Orientation and Mobility

Braille

Braille

Typing

Typing

Counseling

Counseling

Individuals Served

Individuals Served

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Homemaking and Personal Management

45

101

54

50

15

9

55

**JOHN F. BERRY & CO.**

*Certified Public Accountants*

MEMBERS OF  
AMERICAN INSTITUTE OF  
CERTIFIED PUBLIC ACCOUNTANTS  
INDIANA ASSOCIATION OF  
CERTIFIED PUBLIC ACCOUNTANTS

September 1, 1971

Board of Directors  
Evansville Association  
for the Blind, Inc.  
Evansville, Indiana

Gentlemen:

We have examined the financial statements of Evansville Association for the Blind, Inc., as of June 30, 1971, and for the fiscal year then ended. Our examination was made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the accompanying balance sheet and statement of changes in fund balances present fairly the financial position of Evansville Association for the Blind, Inc., at June 30, 1971, and the results of its operations for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with prior years.

Very truly yours,

*John F. Berry & Co.*  
JOHN F. BERRY & CO.  
Certified Public Accountants

AHH:cb

**EVANSVILLE ASSOCIATION FOR THE BLIND, INC.**  
**EVANSVILLE, INDIANA**

**BALANCE SHEET**

ASSETS	June 30, 1971
<b>Current Assets</b>	
Cash (\$16,559 appropriated; \$2,687 restricted)	\$53,483
Accounts receivable - trade	60,397
Accounts receivable - other (\$4,654 appropriated)	9,473
Inventories	47,305
Prepaid insurance	5,215
Accrued service income	3,465
<b>Investments</b> (market value \$96,090; \$4,006 restricted)	\$179,338 110,366
<b>Property, Plant and Equipment</b> - at cost less accumulated depreciation of \$110,690	300,554
<b>Other Assets</b>	591
	<b>\$590,849</b>
<b>LIABILITIES AND FUND BALANCES</b>	
<b>Current Liabilities</b>	
Note Payable due after one year	\$ 55,462
<b>Fund Balances</b>	
Restricted	\$ 2,687
Appropriated	25,219
Unappropriated	499,996 527,902
	<b>\$590,849</b>

**STATEMENT OF CHANGES IN FUND BALANCES**  
**FISCAL YEAR ENDED JUNE 30, 1971**

Balance, June 30, 1970	Unappropriated	Appropriated	Restricted
	\$457,465	\$20,075	\$2,025
<b>Income</b>			
Sheltered workshop sales	\$640,894		
Less Cost of Sales	504,268	136,626	
United Fund allocation	34,192		
Service fees earned	53,440		
Designated funds	1,671		
Receipts from non-restricted trusts	16,643	\$242,572	
<b>Expenses</b>			
Occupancy	\$37,793		
Sales	27,730		
Administrative	73,986		
Rehabilitation	73,245	(212,754)	(3,500)
<b>Net Income from Operations</b>	\$ 29,818		
<b>Other Income</b>	16,719	\$1,138	4,162
<b>Appropriated for Capital Improvements</b>	(4,006)	4,006	
<b>BALANCE, JUNE 30, 1971</b>	<b>\$499,996</b>	<b>\$25,219</b>	<b>\$2,687</b>